



ITT

News

A newsletter for the users and makers of Lowara and Vogel products
Winter 2006/2007



Happy New Year *from all at* **Lowara and Vogel Pumpen**

Dear Friends,

one big "thank you all" to begin with! Your commitment and your loyalty have made this 2006 one of the most successful years for R&CW EMEA and for our brands Lowara, Vogel, Bell & Gossett. We know that some favourable market trends generated more business opportunities in nearly all geographical markets and we also know that there was certainly no relief in the international competitive arena. Our whole organisation has worked very hard in order to satisfy your needs. You have rewarded us with your business and, more importantly, with your trust. We thank you very specially for this. Please rest assured that we will continue to work to the highest standards in all our sites and activities in order to exceed your expectations and be your reliable partner in the development of your business.

We look forward to another year of joint success and growth even under increasing competitive pressure. Our cooperation can and will make it happen.

Thanks again and please do count on us!

Yours sincerely

*Paolo
Marinovich*

R&CW EMEA
General Manager



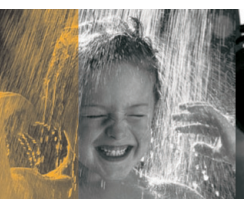
New Lowara DL Range of Submersible Pumps...



Lowara are pleased to announce the launch of a new range of submersible pumps.

The new and exciting DLC-DLS-DLV-DLG range of pumps will be launched in January 2007 to replace the current submersible series range.

For further information log on to www.lowara.com



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LOOP4U: not just a program for selecting the Lowara pump but also a work tool. It will be available in January 2007.

ITT Lowara has been developing a program to help technicians and sales personnel select the most efficient pumping system configuration.

It is extremely easy to use: the user is guided in the selection of the most suitable configuration by a clear and simple graphic interface.

The program searches for the required pump model based on the data entered by the user, and enables subsequent fine tunings of the selection through all the possible configurations of the installation and pipefittings.

LOOP4U will be available on CD in January 2007; a web version is under development.

For more information log on to www.lowara.com/loop4u.php

Exhibition Calendar for 2007

BTME	UK	23-25 Jan
Aquatherm	Russia	Jan/Feb
Golf Industry Show	USA	February
H&V	UK	February
ISH	Germany	6-10 March
Energiesparmesse Wels	Austria	March
Haustec / Aquatherm Salzburg	Austria	March
Clima	Italy	March
Interalpin Innsbruck	Austria	April
Aquatherm	Austria	May
ÖVGW Congress Linz	Austria	May
Aquatherm	Ukraine	May
Bydgoszcz	Poland	May
PCV Expo	Russia	October
Big5	Dubai	November

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